

VIKESA SEAPORT SHIPPING LLP



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QUALITY MANAGEMENT SYSTEM
ISO 9001 : 2015



SHIPPING
.....
CHARTERING
.....
SEA & AIR LOGISTICS
.....
MARINE SERVICES
.....
COMMODITY TRADING

VIKESA SEAPORT SHIPPING LLP

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Visesa Seaport Shipping LLP started their business operations in India (An associated company of Seaport International Shipping FZE, United Arab Emirates) established in 2009 and continued to focus on the long term goals, enabling smarter global shipping, trade and logistics. Our company continues to deliver excellent operational performance, giving an edge over many of our competitors to cater customized services for the client's transportation needs.

We live and breathe bottom-up management and are empowered Marine professional working on an equal and highly responsive with each client's organization. We believe in team work, extending our capabilities and possessing incomparable level of experience and commitment. Our belief translates into an exemplary service for our esteemed client to retain our existence and sustainable growth in shipping, trade and logistics.

OUR CORE SHIPPING ACTIVITIES :

- Vessel Operators
- Project Logistics
- Liner Services
- NVOCC
- Used Container Trading
- Supply of Edible Oils
- Ship Chartering
- Tanker Chartering
- Freight Forwarding
- Dry Bulk & Break Bulk Operations
- SNP – Used Vessels
- Supply of Used Rails
- Ship Broking
- Coastal Shipping
- Liner Agencies
- Commodity Trading
- SNP-Demolition Vessels
- Commercial Management

Cargo Operations :

We have handled ODC, Project logistics, bulk and break bulk cargoes by Seaport and its Associate Companies.

Break – Bulk Cargoes :

Steel, Cement in bags, (Both standard bags and Jumbo Bags), Aggregates, Boulders, Sea Sand and River Sand.

Bulk Cargo :

DAP In Bulk, Rock Phosphate, RB1 & RB3 Coal.

Project Logistics :

Windmill Equipment : Nacelles, Hubs, Nose Cones, Blades in Cages, Bare Blades, Towers, Generators, Transformers, Turbine Housing, Pit Liners, Skids, Railway Wagons, Earth Moving Equipments, Water and Relocation of Power Plant Equipment, Cement Plant Equipments, Yachts & Boats.

CLIENT PROFILE :

Few of the Major MNC Companies listed below :

We are proud to share our services extended to the clients such as Arcelor Mittal, Mitsubishi, Re-Power Windmill and Vestas Windmill Company

We Customized solutions for Project logistics and ODC cargo handling.
(Windmill manufacturers as major cargo supporters on COA Basis)

We have operated Heavy Lift Carriers fleet of **SIX** on Time charter and **SIX** vessels on Voyage Charter specialized in handling project logistics.

LIST OF VESSELS OPERATED :

Time Charter	Voyage Charter	Shipping Trade Regions
Maria Green	Beluga Revolution	East Asia & Pacific
Margarethe Green	Beluga Foresight	Europe & Eurasia
Marion Green	Beluga Fantastic	Middle East- North Africa -MENA
Beluga Fusion	Beluga Evaluation	South – Central Africa
S. Fighter	Beluga Endurance	U.S.A Ports – US Gulf
Africa Borg – Renamed Tianshan	Beluga Resolution	Mediterranean – Black Sea

LIST OF SEAPORTS, TRADE REGIONS, VESSELS OPERATED AND SERVED :

Regions	Countries <small>VIKESA SEAPORT SHIPPING LLP</small>	Seaports
Middle East	U.A.E Ports, Saudi Arabia, Jordan, Iran, Oman	Abu Dhabi, Al Jubail, Aqaba, Bandar Abbas, Dammam, Gizan, Jeddah, Sohar, Salalah
Asia	India, Japan, Malaysia, South Korea, China, Bangladesh	Chennai, Kakinada, Kandla, Mumbai, Mundra, Kobe, Nagasaki, Kotakinabalu, Masan, Ulsan, Dalian, Nantong, Qingdao, Shanghai, Chittagong
Africa	Algeria	Arzew, Skidda
Oceania	Australia	Adelaide, Port Kembla
Europe	Denmark, France, Germany, Italy, Ireland, Portugal, Russia, Spain, Turkey	Esbjerg, Fos Sur Mer, Bremen, Bremerhaven, Hamburg, Antwerp, Civitavecchia, Porto Margherita, Foynes, Aveiro Port, Almeria, Vanino, Sagunto, Derince
North America	U.S.A	Free Port, Houston, Longview, Newport News

FOLLOWING ARE THE VOYAGE CHARTER CARGO FIXTURES :

Bulk Quantity – 50000 MT Bandar Abbas, Iran- East Coast Indian Ports	Bulk Quantity – 35000 MT Aqaba , Jordan – West Coast Indian Ports
Break Bulk – Aggregates – 55000 MT Sohar, Oman – Chittagong, Bangladesh	Break Bulk- Boulders – 12000 MT Kandla, India – Chittagong , Bangladesh

Using off-shore vessels combo (Tug and Barge) for shipment of construction material : Ras Al Khaima, U.A.E Lusail Island, Qatar for aggregates shipment during the year 2014

OUR VALUE ADDITION : COMMODITIES TRADING AND LOGISTICS AS ONE STOP SOLUTION

Minerals :

Lime Stone, Iron Ore, Cement Clinker, Laterite, Ka, Gypsum, Chrome Ore, Australian Cooking Coal, Indonesian Steam Coal, RBCT Coal – RB1, RB2 & RB3

Edible Oil :

Refined Sunflower Oil- RSFO, Crude Sunflower- CSFO, Crude Palm Oil –CPO, RBD Palm Olein Oil – CP8 & CP10, Corn Oil, Soya Bean Oil.

Construction Material :

Sea Sand, River Sand, Aggregates, Cement in Bags, Steel TMT Rebars, WRC, Steel Beams.

Grains & Commodity :

IR 64 PBD Rice, Sona Masoori, HMT, Basmati 1121, Scented Rice, Broken Rice, ICUMSA 45- Brazil, Beans, Pulses

Petroleum Products :

Crude Oil, MGO, MDO, Light Naphtha, MEG, D2 Oil Bitumen in Drums, Jet Fuel –JP54, LNG,LPG, (50% Propane 50% Butane), Fuel Grade Pet Coke.

Others :

Soya bean Meal, SPICES, Dry Fruits, Dates Fruits, Copper Mulberry, Copper Cathode, Used Cut Rails.

KEY ACHIEVEMENTS :

Operated Heavy Lift carrier's (a fleet of 6 Nos.). Handled Project logistics estimated quantity of more than 300 000 CBM cargo without any claims.

- ❖ Using Technocrats and Master Mariners as Super Cargoes, managed a quick turnaround of the vessel for better stowage and smooth sailing of the vessels i.e. trading regions of Far East, Europe and US Gulf Ports.
- ❖ Coordination of In-land logistics for project logistics to have the cargo readiness and clearance to avoid vessel delays.
- ❖ Thorough in managing multiple-liner agencies for all Containerized Cargo movements including In-land logistics to draw One Stop Solutions.
- ❖ Performance of vessels for Commodities, Chick Peas, Yellow Peas and Green Peas for 4-6 consecutive years' average volume of average of 170,000 MT per Year total logistics solutions.
- ❖ Global vision in operating and handling of all type of vessels including Break Bulk, Dry Bulk, Tankers and off-shore vessels.
- ❖ Seaport International shipping acted as sub charterers for a MPP vessel dwt of 3500 – 5000 MT. Carried 1.5 MT Jumbo Bag Cement - Bandar Abbas - Hodeida voyage charter for the year 2010-2011.

OUR UPCOMING PROJECTS :

INTRODUCTION OF COASTAL SHIPPING IN INDIA :

- **We** have observed recent developments in India, with the Government willing to support coastal shipping to attract Cabotage cargo demand, inviting shipping companies to operate vessels in Indian Coastal Regions.
- **The** Geographical advantage of having a long coast line increases inland waterways as recognized coastal Shipping, providing a viable mode of transport that is fuel efficient, cost effective, and environmental friendly.
- **We** are in process of acquiring a multi-purpose vessel to accommodate the containers and break-bulk cargo for coastal shipping.
- **We** propose to Operate vessels to Serve Cargo based COA contracts for Liquid Cargo, Bulk Cargo, RORO & River Sea Vessels (RSV) with Containers, Special Equipment for Inland Water Transportation (IWT) to customize the trade requirements in shallow draft River Sea Passage and promote Indian Govt. SAGAR MALA PROJECTS.
- **The** Commodities – Steel, Marbles, Tiles, Cement, Fertilizers, Food Grains, Salt, Sugar and Automobile – have identified for the incentive scheme to promote coastal shipping.
- **To** encourage coastal shipping, the Govt. of India is in process of providing special incentives for EXIM cargo. This is the gateway to promoting new Tran-shipment ports and feeder service operators to broaden the service levels to neighbouring ports.
- **We** believe that coastal shipping is essential due to the potential economic and social benefits, allowing the shipping companies to support the trade.

Our Mission & Conclusion

Visesa Seaport will assertively push without fear of failure to make our existing businesses even bigger. Our core belief is “No dream, No success”. We aim high, act on our principles and apply this mindset to execute services in shipping, trade and logistics.

Visesa Seaport will strive to make our society more exciting. Our challenges and dreams will not end. Responding promptly to the needs of a changing society and creating value additions.

Visesa Seaport will continue to move forward. Shaping the future, staying ahead.

Visesa Seaport will work together to enrich not only our lives but also the lives of others through our business.



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**ORGANISATION FLOW CHART
& ASSOCIATE COMPANIES :**

We have developed a group of companies in India specialized in shipping business activities and expertise in area wise operations.

SEAPORT INTERNATIONAL SHIPPING FZE
DUBAI - UNITED ARAB EMIRATES

PRIME UNIVERSAL SHIPPING LIMITED
HONG KONG

VIKASA SEAPORT SHIPPING LLP
INDIA

STAR OF SEAS
MARINE ENTERPRISES
INDIA

INTERNATIONAL TRADEWAYS
INDIA

THE WAY SHIPPING ENTERPRISES
INDIA

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